

## Kevin Edwards

Corporate Counsel Asia, Cartons plc

4.5 years PQE Solicitor  
5 years Redknapps LLP commercial litigation

Negotiator, Communicator, Relationship Builder



### Professional/Academic Qualifications

**BPP Law School** (Sept. 2004 – July 2006):

Legal Practice Course: Distinction Graduate Diploma in Law: Commendation

**University of Leeds** (Sept. 1998 – July 2001):

B.A(Hons) Politics and Economics: 2:1

**Cartons plc**

### Corporate Counsel Asia based in Singapore(from May 2014)

#### Advice on Capital Expenditure projects Asia-wide

Responsible for providing legal support to project teams across Asia. This involves delivering legal advice to teams in many jurisdictions managing projects between £500k and £30M. These projects vary from the purchase of production equipment to the construction of new manufacturing sites. Gained experience in:

- Negotiation of standard form construction and other industry contracts
- Creation and implementation of Cartons standard documentation and processes
- Deferred payment and LD mechanisms to ensure performance to schedule
- Instruction and management of external professional team incl QCs, surveyors etc

#### Negotiate with customers and suppliers in Japan

Lead legal adviser on successful, contract negotiations with a Japanese strategic supplier. This project required me to attend negotiations in Japan and UK both with the supplier and their counsel. The negotiations were complex involving, amongst other issues, exclusivity (and associated competition law issues), pricing and foreign exchanged issues, warranty provisions, IP warranties and indemnities, limitation and exclusion of liability provisions, governing law and jurisdiction, and dispute resolution procedures. From my involvement in this matter I gained experience in:

- Japanese business culture and approach to negotiation
- Drafting under pressure and during negotiations
- Using creative solutions to reach compromise
- Instruction and management of external counsel

“Kevin is a great all-round lawyer. Strong technical skills and a good communicator. Pro-active, dedicated and diligent. I trust him to deliver .....[Recommendation](#)”



## Redknapps

### Solicitor (Commercial Litigation)

- All stages of claim to trial as claimant and defendant (drafting and procedures)
- Mediations and without prejudice settlement meetings
- Expert in preparation and management of witness evidence
- Large scale disclosure exercises including electronic disclosure
- Researching complex points of law and producing substantive notes of advice
- Training and presentations to colleagues and clients

### Key clients examples

#### Acting for security and accident protection company

Assisted partner in acting on behalf of multinational in defending a £56M claim which related to an accident at a factory. Involved from pre-action up to and including a 3 week liability trial in the Technology and Construction Court with issues in respect of potential appeals and quantum ongoing. The liability aspect of the claim involved some complex issues of fact and law including limitation of liability provisions and contributory negligence. Featured in The Lawyers top 20 cases of 2010. From my involvement in this matter I gained experience in:

- working with Counsel to draft pleadings and applications in respect of specific disclosure;
- managing the evidence of 24 factual witnesses including drafting witness statements and preparation for trial;
- instructing and working with forensic accident experts;
- preparation for and attendance at trial including provision of support to Counsel.

#### Acting for energy company

In team advising an energy company in their pursuit of a £230M warranty claim relating to the purchase of a power station. The claim is approaching the end of the disclosure stage and is listed for a 12 week trial in Summer 2011 with the potential for a preliminary issues hearing in respect of the issue of notification. Assisted with:

- initial factual and legal investigation to identify potential claims;
- preparation of witness proofs and detailed notification letters;
- assisting the management and of an e-disclosure exercise of over 250k documents;
- responsible for conducting a detailed review of the Defendants' disclosure

### Employment History

Feb 2014 – present	Cartons Plc	Corporate Counsel Asia
May 2012 - Jan 2014	Cartons Plc	Legal adviser
Sep 2007 - May 2012	Redknapps, Leeds	Solicitor
Sep 2006 - Dec 2006	Redknapps, Leeds	Paralegal
Dec 2006 - June 2007	Brown & Co, Bradford	Paralegal

### Hobbies & Interests

**Play sports** regularly including squash, football, cricket and skiing.

**Completed 17 marathon runs** for charity incl London, Paris, Rome, Barcelona and Berlin.

**Spent 6 months before University teaching in a remote Nepalese mountain village.**